

# **KIRBY INLAND MARINE, LP**

## **SHIFTING/TOWING/FLEETING SERVICES**

**Louisiana & West Virginia Harbor**  
Shifting/Fleeting/LMR Towing Rates

June 1, 2023



## Kirby Barge Fleeting Rates

June 1, 2023

### Barge Designations

Regulation → denotes any/all Standard 195'x35' barges, 200'x35' barges, and other smaller barges.

Non-Regulation → denotes any/all barges OVER 200' in length and/or OVER 35' in width

All IN & OUT Charges will be billed at the posted/escalated hourly rate for the respective fleeting location.

The Corpus Fleet rates are per the direction of the Port of Corpus Christi Port Commission.

| Fleet                | Barge designation | Daily Rate<br>All Barges | In/Out Charge | High Water Rate | In/Out High Water** |
|----------------------|-------------------|--------------------------|---------------|-----------------|---------------------|
| <b>TEXAS</b>         |                   |                          |               |                 |                     |
| All Corpus Fleet     | Regulation        | \$168                    | \$480.18      | n/a             | n/a                 |
|                      | Non-Regulation    | \$251                    | \$480.18      | n/a             | n/a                 |
| Seadrift             | Regulation        | \$173                    | \$480.18      | n/a             | n/a                 |
|                      | Non-regulation    | \$258                    | \$480.18      | n/a             | n/a                 |
| Freeport             | Regulation        | \$156                    | \$354.92      | n/a             | n/a                 |
|                      | Non-Regulation    | \$221                    | \$354.92      | n/a             | n/a                 |
| Texas City           | Regulation        | \$147                    | \$345.49      | n/a             | n/a                 |
|                      | Non-Regulation    | \$221                    | \$345.49      | n/a             | n/a                 |
| Houston/Channelview  | Regulation        | \$147                    | \$336.08      | n/a             | n/a                 |
|                      | Non-Regulation    | \$221                    | \$336.08      | n/a             | n/a                 |
| Baytown              | Regulation        | \$164                    | \$336.08      | n/a             | n/a                 |
|                      | Non-Regulation    | \$221                    | \$336.08      | n/a             | n/a                 |
| Bolivar Terminal     | Regulation        | \$147                    | \$200.00      | n/a             | n/a                 |
|                      | Non-Regulation    | \$221                    | \$200.00      | n/a             | n/a                 |
| Port Arthur          | Regulation        | \$119                    | \$150.00      | n/a             | n/a                 |
|                      | Non-Regulation    | \$155                    | \$150.00      | n/a             | n/a                 |
| Beaumont             | Regulation        | \$164                    | \$395.19      | n/a             | n/a                 |
|                      | Non-Regulation    | \$221                    | \$395.19      | n/a             | n/a                 |
| <b>LOUISIANA</b>     |                   |                          |               |                 |                     |
| Black Lake Fleet     | Reg-Dry Cargo     | \$103                    | \$215.00      | n/a             | n/a                 |
|                      | Regulation        | \$108                    | \$215.00      | n/a             | n/a                 |
|                      | Non-Regulation    | \$141                    | \$215.00      | n/a             | n/a                 |
| Baton Rouge (231 LM) | Regulation        | \$144                    | \$486.10      | \$192           | \$647.97            |
|                      | Non-Regulation    | \$182                    | \$486.10      | \$243           | \$647.97            |
| Baton Rouge (225 LM) | Regulation        | \$144                    | \$486.10      | \$192           | \$647.97            |
|                      | Non-Regulation    | \$182                    | \$486.10      | \$243           | \$647.97            |
| Plaquemine (210 LM)  | Regulation        | \$144                    | \$486.10      | \$192           | \$647.97            |
|                      | Non-Regulation    | \$182                    | \$486.10      | \$243           | \$647.97            |
| Geismar (186 LM)     | Regulation        | \$144                    | \$486.10      | \$192           | \$647.97            |
|                      | Non-Regulation    | \$182                    | \$486.10      | \$243           | \$647.97            |
| Taft (127 LM)        | Regulation        | \$144                    | \$486.10      | \$192           | \$647.97            |
|                      | Non-Regulation    | \$182                    | \$486.10      | \$243           | \$647.97            |
| Harahan (108 LM)     | Regulation        | \$144                    | \$486.10      | \$192           | \$647.97            |
|                      | Non-Regulation    | \$182                    | \$486.10      | \$243           | \$647.97            |
| Institute (West Va.) | Regulations       | \$144                    | \$324.41      | \$192           | \$324.41            |
|                      | Non-Regulation    | \$182                    | \$324.41      | \$243           | \$324.41            |

### High Water Designations

In West Virginia, High Water fleeting rates will go into effect when the South Side Bridge on the Kanawha River water level reaches 11'.

HIGH WATER - When the Baton Rouge gauge reaches 28' (High Water status) there will be a **33.3%** surcharge on all rates on the LMR due to a reduction of tow sizes and fleeting capacity as per the Mississippi River Crisis Action Plan.

\*\*EXTREME HIGH WATER - When the Carrollton gauge reaches 12' (Extreme High Water) an **additional surcharge** will be added to all In/Out charges for all LMR fleets, which is a result of the additional HP requirements as mandated by the USCG in 33 CFR § 165.803.

**\*\*Extreme High Water Surcharge**

**\$200**

[Kirby Fleeting Terms and Conditions](#)

<https://kirbycorp.com/marine-transportation/inland-marine/>

**KIRBY INLAND MARINE, LP**  
**Kirby Institute WV Rates with Fuel Escalation**  
**June 1, 2023**

**Hourly Vessel Rates**

|                             | Running<br>(Hourly Work) |
|-----------------------------|--------------------------|
| Boats up to 1000 Horsepower | <u>324.41</u>            |
| Boats up to 2000 Horsepower | 342.28                   |
| Boats up to 2700 Horsepower | 412.89                   |

**Shifts or respots not shown below will be billed hourly, round trip**  
**All hourly horsepower will be billed on a 1-hour minimum basis**

**Any tug assists required as a result of high water will be for the customer's account**

Barge Fueling Surcharge, all barge sizes **324.41**

**Fuel Escalation**

No fuel escalation utilized for this area at this time.

**BLACK LAKE FLEETING SERVICE**  
**Lake Charles Area Standard Rates**

June 1, 2023

Martin Energy Services posted Off Rd ULSD fuel price average of prior month plus lube  
 Current FSC based on previous months fuel/lube purchases

\$3.41  
 36%

| <b>Shift Rates</b>                                                                                                                                                                                          |                 |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------|
| <b>All shift rates are based on to/from the BLF Fleet which is located in Zone 3</b>                                                                                                                        |                 |
| <b>ZONE 1</b><br>Gulf Coast to Cameron<br>Calcasieu (CA) 218 to 229<br>Cameron Loop (CP)<br>Calcasieu East Fork (EF)                                                                                        | <b>2,114.15</b> |
| <b>Zone 2</b><br>North of Cameron<br>Calcasieu (CA) 229 to 237                                                                                                                                              | <b>847.16</b>   |
| <b>Zone 3</b><br>Includes the fleets BLF and Devall<br>Includes Bollinger down to the LNG Plant<br>Calcasieu (CA) 237 to 242<br>Gulf West Intracoastal Canal (CW) 241 to 245<br>Industrial Canal (ID) Docks | <b>433.33</b>   |
| <b>Zone 4</b><br>Bollinger to Bayou d'Inde (BD) 0 - 4.1<br>Calcasieu (CA) 242 to 250                                                                                                                        | <b>862.16</b>   |
| <b>Zone 5</b><br>Axiall<br>Calcasieu Coon Island (CACN)                                                                                                                                                     | <b>1,042.08</b> |
| <b>Zone 6</b><br>Everything north of Zone 5, up to the I-10 bridge<br>Calcasieu (CA) 250 to 254<br>Calcasieu Clooney Island (CACL)                                                                          | <b>1,214.51</b> |
| <b>Zone 7</b><br>Calcasieu (CA) 254.3 and above<br>(Everything above I-10 bridge)                                                                                                                           | <b>Hourly</b>   |

|                              |                 |
|------------------------------|-----------------|
| Railroad Bridge & I-10       | <b>1,334.47</b> |
| Bayou d'Inde                 | <b>3,441.12</b> |
| North Saltwater Barrier      | <b>2,661.44</b> |
| Lake Arthur/Jennings         | <b>8,381.65</b> |
| Mermentau River Intersection | <b>4,003.40</b> |
| Gibbstown                    | <b>2,324.07</b> |

|                                                                                            |               |
|--------------------------------------------------------------------------------------------|---------------|
| <b>Light boat charge 75% of shift rates</b>                                                |               |
| <b>Standby rates per hour with engines running:</b>                                        | <b>340.93</b> |
| <b>Standby rates per hour with engines not running:</b>                                    | <b>268.80</b> |
| <b>Boat charge per hour if no shift rates apply:</b>                                       | <b>340.93</b> |
| <b>On-Tow/Off-Tow charge per hour (1 hour minimum)</b>                                     | <b>340.93</b> |
| <b>Calcasieu Lock assists billed at a 3-hr minimum</b>                                     |               |
| Box barges (loaded) will be charged <b>1.5x</b> the shift rate                             |               |
| Barges over 200' in length or over 35' in width will be charged <b>1.5x</b> the shift rate |               |
| Barges over 250' in length but less than 320' will be charged <b>2x</b> the shift rate     |               |
| Call for rates not included in this rate sheet for fleetting and shifting                  |               |

| <b>DAILY FLEET RATES</b> |                 |                  |
|--------------------------|-----------------|------------------|
|                          | <b>MARSEC I</b> | <b>MARSEC II</b> |
| Regulation-Dry Cargo     | <b>103</b>      | <b>103</b>       |
| Regulation-Tank          | <b>108</b>      | <b>108</b>       |
| Non-Regulation           | <b>141</b>      | <b>141</b>       |

| <b>TOW BUILDING/STANDBY RATES</b>                                                                                                                                                                      |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| \$75.00 for barges not currently fleetted or being dropped in the fleet and the linehaul barges that are continuing on the voyage that are in the same fleet more than 4 hours but less than 18 hours. |

| <b>MISCELLANEOUS CHARGES</b>     |           |
|----------------------------------|-----------|
| Trash - Each Bag                 | <b>11</b> |
| Oversize Trash (larger than bag) | <b>16</b> |

**KIRBY INLAND MARINE, LP**  
**LMR 231 Fleet Rates with Fuel Escalation**  
**June 1, 2023**

Platts Oilgram Price Report, Product Price Assessment, U.S. Gulf Coast, **\$2.33**  
 Waterborne Low, Ultra Low Sulfur Diesel

**Hourly Vessel Rates**

|                     | Running<br>(Hourly Work)       | Standby<br>(No fuel/ high<br>water escalations) |
|---------------------|--------------------------------|-------------------------------------------------|
| Boats up to 2000 HP | <b>486.10</b>                  | <b>348.85</b>                                   |
| Boats up to 2700 HP | <b>624.18</b>                  | <b>438.62</b>                                   |
| Boats over 2700 HP  | <b>Negotiable Upon Request</b> |                                                 |

Shifts or respots not shown below will be billed hourly, round trip  
 All hourly horsepower will be billed on a 1-hour minimum basis

| Shift Rates                                              |                             |                                    |                                   |
|----------------------------------------------------------|-----------------------------|------------------------------------|-----------------------------------|
|                                                          | Single rate<br>Normal River | *1.5 x single rate<br>Normal River | **2 x single rate<br>Normal River |
| TT Barge 237                                             | <b>767.16</b>               | <b>1,150.74</b>                    | <b>1,534.32</b>                   |
| Exxon Baton Rouge<br>Placid Port Allen<br>ITC Port Allen | <b>377.84</b>               | <b>566.76</b>                      | <b>755.68</b>                     |
| Kirby 225 (Redeye) Fleet                                 | <b>835.25</b>               | <b>1,252.88</b>                    | <b>1,670.50</b>                   |

\*\*\*There will be an additional 33.3% charge added to all rates during high water conditions\*\*\*

**Hourly Vessel Rates with High Water Surcharge**

|                     | Running - Hourly<br>(with fuel escalation)<br>High Water | Standby - Hourly<br>(no fuel escalation)<br>High Water |
|---------------------|----------------------------------------------------------|--------------------------------------------------------|
| Boats up to 2000 HP | <b>647.97</b>                                            | <b>465.02</b>                                          |
| Boats up to 2700 HP | <b>832.03</b>                                            | <b>584.68</b>                                          |
| Boats over 2700 HP  | <b>Negotiable Upon Request</b>                           |                                                        |

|                                                          | Single rate<br>USCG Highwater<br>Imposed Restrictions | *1.5 x single rate<br>USCG Highwater<br>Imposed Restrictions | **2 x single rate<br>USCG Highwater<br>Imposed Restrictions |
|----------------------------------------------------------|-------------------------------------------------------|--------------------------------------------------------------|-------------------------------------------------------------|
| TT Barge 237                                             | <b>1,022.62</b>                                       | <b>1,533.93</b>                                              | <b>2,045.24</b>                                             |
| Exxon Baton Rouge<br>Placid Port Allen<br>ITC Port Allen | <b>503.66</b>                                         | <b>755.49</b>                                                | <b>1,007.32</b>                                             |
| Kirby 225 (Redeye) Fleet                                 | <b>1,113.39</b>                                       | <b>1,670.09</b>                                              | <b>2,226.78</b>                                             |

| Oversized Barge Rate Multipliers                           |                   |
|------------------------------------------------------------|-------------------|
| *Barges 201' up to 249' in length &/or 40' to 54' in width | 1.5 x single rate |
| **Barges 250' up to 300' in length                         | 2 x single rate   |
| *Loaded Box Barges                                         | 1.5 x single rate |

Barge Fueling Surcharge, all barge sizes **486.10**

**Fuel Escalation**

All Standard Boat and Shift Rates escalate when the fuel price exceeds \$2.00 per gallon.  
 See the standard shifting "Fuel Escalator".

**High Water Designations**

When the Baton Rouge gauge reaches 28' (High Water status) there will be a 33.3% charge added to all rates  
 When the Carrolton gauge reaches 12' there will be an additional surcharge added to all In/Out charges for all LMR fleets

**KIRBY INLAND MARINE, LP  
LMR 225 Fleet Rates with Fuel Escalation**

June 1, 2023

Platts Oilgram Price Report, Product Price Assessment, U.S. Gulf Coast,  
Waterborne Low, Ultra Low Sulfur Diesel

**\$2.33**

**Hourly Vessel Rates**

|                     | Running<br>(Hourly Work)       | Standby<br>(No fuel/ high<br>water escalations) |
|---------------------|--------------------------------|-------------------------------------------------|
| Boats up to 2000 HP | <u>486.10</u>                  | <u>348.85</u>                                   |
| Boats up to 2700 HP | <u>624.18</u>                  | <u>438.62</u>                                   |
| Boats over 2700 HP  | <b>Negotiable Upon Request</b> |                                                 |

Shifts or respots not shown below will be billed hourly, round trip  
All hourly horsepower will be billed on a 1-hour minimum basis

| Shift Rates       |                                    |                                           |                                          |
|-------------------|------------------------------------|-------------------------------------------|------------------------------------------|
|                   | <i>Single rate</i><br>Normal River | <i>*1.5 x single rate</i><br>Normal River | <i>**2 x single rate</i><br>Normal River |
| TT 237            | 1,073.17                           | 1,609.76                                  | 2,146.34                                 |
| Kirby 231 Fleet   |                                    |                                           |                                          |
| Exxon Baton Rouge | 877.01                             | 1,315.52                                  | 1,754.02                                 |
| Placid Port Allen |                                    |                                           |                                          |
| ITC Port Allen    |                                    |                                           |                                          |
| Port Allen Locks  | 693.88                             | 1,040.82                                  | 1,387.76                                 |
| Vopak-Upper Dock  | 476.96                             | 715.44                                    | 953.92                                   |
| Vopak-Lower Dock  | 1,236.94                           | 1,855.41                                  | 2,473.88                                 |

\*\*\*There will be an additional 33.3% charge added to all rates during high water conditions\*\*\*

**Hourly Vessel Rates with High Water Surcharge**

|                     | Running - Hourly<br>(with fuel escalation)<br>High Water | Standby - Hourly<br>(no fuel escalation)<br>High Water |
|---------------------|----------------------------------------------------------|--------------------------------------------------------|
| Boats up to 2000 HP | <u>647.97</u>                                            | <u>465.02</u>                                          |
| Boats up to 2700 HP | <u>832.03</u>                                            | <u>584.68</u>                                          |
| Boats over 2700 HP  | <b>Negotiable Upon Request</b>                           |                                                        |

|                   | <i>Single rate</i><br>USCG Highwater<br>Imposed Restrictions | <i>*1.5 x single rate</i><br>USCG Highwater<br>Imposed Restrictions | <i>**2 x single rate</i><br>USCG Highwater<br>Imposed Restrictions |
|-------------------|--------------------------------------------------------------|---------------------------------------------------------------------|--------------------------------------------------------------------|
| TT 237            | 1,430.54                                                     | 2,145.81                                                            | 2,861.08                                                           |
| Kirby 231 Fleet   |                                                              |                                                                     |                                                                    |
| Exxon Baton Rouge | 1,169.05                                                     | 1,753.58                                                            | 2,338.10                                                           |
| Placid Port Allen |                                                              |                                                                     |                                                                    |
| ITC Port Allen    |                                                              |                                                                     |                                                                    |
| Port Allen Locks  | 924.94                                                       | 1,387.41                                                            | 1,849.88                                                           |
| Vopak-Upper Dock  | 635.79                                                       | 953.69                                                              | 1,271.58                                                           |
| Vopak-Lower Dock  | 1,648.84                                                     | 2,473.26                                                            | 3,297.68                                                           |

**Oversized Barge Rate Multipliers**

|                                                            |                   |
|------------------------------------------------------------|-------------------|
| *Barges 201' up to 249' in length &/or 40' to 54' in width | 1.5 x single rate |
| **Barges 250' up to 300' in length                         | 2 x single rate   |
| *Loaded Box Barges                                         | 1.5 x single rate |

Barge Fueling Surcharge, all barge sizes **486.10**

**Fuel Escalation**

All Standard Boat and Shift Rates escalate when the fuel price exceeds \$2.00 per gallon.  
See the standard shifting "Fuel Escalator".

**High Water Designations**

When the Baton Rouge gauge reaches 28' (High Water status) there will be a 33.3% charge added to all rates

When the Carrollton gauge reaches 12' there will be an additional surcharge added to all In/Out charges for all LMR fleets

**KIRBY INLAND MARINE, LP**  
**LMR 186 (Geismar Fleet) Rates with Fuel Escalation**  
**June 1, 2023**

Platts Oilgram Price Report, Product Price Assessment, U.S. Gulf Coast, **\$2.33**  
 Waterborne Low, Ultra Low Sulfur Diesel

**Hourly Vessel Rates**

|                     | Running<br>(Hourly Work)       | Standby<br>(No fuel/ high<br>water escalations) |
|---------------------|--------------------------------|-------------------------------------------------|
| Boats up to 2000 HP | <b>486.10</b>                  | <b>348.85</b>                                   |
| Boats up to 2700 HP | <b>624.18</b>                  | <b>438.62</b>                                   |
| Boats over 2700 HP  | <b>Negotiable Upon Request</b> |                                                 |

Shifts or respots not shown below will be billed hourly, round trip  
 All hourly horsepower will be billed on a 1-hour minimum basis

| Shift Rates                                                          |                             |                                    |                                   |
|----------------------------------------------------------------------|-----------------------------|------------------------------------|-----------------------------------|
|                                                                      | Single Rate<br>Normal River | *1.5 x single rate<br>Normal River | **2 x single rate<br>Normal River |
| Total / GE<br>Williams Olefins<br>PCS<br>Shell Tebone / Enlink       | <b>415.79</b>               | <b>623.69</b>                      | <b>831.58</b>                     |
| Hexion<br>Kinder Morgan<br>BASF / IMTT<br>Shell Chemical<br>TT Barge | <b>498.62</b>               | <b>747.93</b>                      | <b>997.24</b>                     |

\*\*\*There will be an additional 33.3% charge added to all rates during high water conditions\*\*\*

**Hourly Vessel Rates with High Water Surcharge**

|                     | Running - Hourly<br>(with fuel escalation)<br>High Water | Standby - Hourly<br>(no fuel escalation)<br>High Water |
|---------------------|----------------------------------------------------------|--------------------------------------------------------|
| Boats up to 2000 HP | <b>647.97</b>                                            | <b>465.02</b>                                          |
| Boats up to 2700 HP | <b>832.03</b>                                            | <b>584.68</b>                                          |
| Boats over 2700 HP  | <b>Negotiable Upon Request</b>                           |                                                        |

|                                                                      | Single Rate<br>USCG Highwater<br>Imposed Restrictions | *1.5 x single rate<br>USCG Highwater<br>Imposed Restrictions | **2 x single rate<br>USCG Highwater<br>Imposed Restrictions |
|----------------------------------------------------------------------|-------------------------------------------------------|--------------------------------------------------------------|-------------------------------------------------------------|
| Total / GE<br>Williams Olefins<br>PCS<br>Shell Tebone / Enlink       | <b>554.25</b>                                         | <b>831.38</b>                                                | <b>1,108.50</b>                                             |
| Hexion<br>Kinder Morgan<br>BASF / IMTT<br>Shell Chemical<br>TT Barge | <b>664.66</b>                                         | <b>996.99</b>                                                | <b>1,329.32</b>                                             |

| Oversized Barge Rate Multipliers                           |                   |
|------------------------------------------------------------|-------------------|
| *Barges 201' up to 249' in length &/or 40' to 54' in width | 1.5 x single rate |
| **Barges 250' up to 300' in length                         | 2 x single rate   |
| *Loaded Box Barges                                         | 1.5 x single rate |

Barge Fueling Surcharge, all barge sizes **486.10**

**Fuel Escalation**

All Standard Boat and Shift Rates escalate when the fuel price exceeds \$2.00 per gallon.  
 See the standard shifting "Fuel Escalator".

**High Water Designations**

When the Baton Rouge gauge reaches 28' (High Water status) there will be a 33.3% charge added to all rates  
 When the Carrollton gauge reaches 12' there will be an additional surcharge added to all In/Out charges for all LMR fleets

**KIRBY INLAND MARINE, LP**  
**LMR 127 Fleet Rates with Fuel Escalation**  
**June 1, 2023**

Platts Oilgram Price Report, Product Price Assessment, U.S. Gulf Coast,  
 Waterborne Low, Ultra Low Sulfur Diesel **\$2.33**

**Hourly Vessel Rates**

|                     | Running<br>(Hourly Work)       | Standby<br>(No fuel/ high<br>water escalations) |
|---------------------|--------------------------------|-------------------------------------------------|
| Boats up to 2000 HP | <b>486.10</b>                  | <b>348.85</b>                                   |
| Boats up to 2700 HP | <b>624.18</b>                  | <b>438.62</b>                                   |
| Boats over 2700 HP  | <b>Negotiable Upon Request</b> |                                                 |

**Shifts or respots not shown below will be billed hourly, round trip**  
**All hourly horsepower will be billed on a 1-hour minimum basis**

| <b>Shift Rates</b>       |                                           |                                           |                                          |
|--------------------------|-------------------------------------------|-------------------------------------------|------------------------------------------|
|                          | <i>Single rate</i><br><b>Normal River</b> | <i>*1.5 x single rate</i><br>Normal River | <i>**2 x single rate</i><br>Normal River |
| Vopak                    | <b>502.81</b>                             | 754.22                                    | 1,005.62                                 |
| Shell Norco / Shell West | <b>604.81</b>                             | 907.22                                    | 1,209.62                                 |
| Valero St Charles        | <b>657.04</b>                             | 985.56                                    | 1,314.08                                 |
| James Marine Hahnville   | <b>657.04</b>                             | 985.56                                    | 1,314.08                                 |

**\*\*\*There will be an additional 33.3% charge added to all rates during high water conditions\*\*\***

**Hourly Vessel Rates with High Water Surcharge**

|                     | Running - Hourly<br>(with fuel escalation)<br>High Water | Standby - Hourly<br>(no fuel escalation)<br>High Water |
|---------------------|----------------------------------------------------------|--------------------------------------------------------|
| Boats up to 2000 HP | <b>647.97</b>                                            | 465.02                                                 |
| Boats up to 2700 HP | <b>832.03</b>                                            | 584.68                                                 |
| Boats over 2700 HP  | <b>Negotiable Upon Request</b>                           |                                                        |

|                          | <i>Single rate</i><br><b>USCG Highwater<br/>Imposed Restrictions</b> | <i>*1.5 x single rate</i><br>USCG Highwater<br>Imposed Restrictions | <i>**2 x single rate</i><br>USCG Highwater<br>Imposed Restrictions |
|--------------------------|----------------------------------------------------------------------|---------------------------------------------------------------------|--------------------------------------------------------------------|
| Vopak                    | <b>670.25</b>                                                        | 1,005.38                                                            | 1,340.50                                                           |
| Shell Norco / Shell West | <b>806.21</b>                                                        | 1,209.32                                                            | 1,612.42                                                           |
| Valero St Charles        | <b>875.83</b>                                                        | 1,313.75                                                            | 1,751.66                                                           |
| James Marine Hahnville   | <b>875.83</b>                                                        | 1,313.75                                                            | 1,751.66                                                           |

| <b>Oversized Barge Rate Multipliers</b>                    |                   |
|------------------------------------------------------------|-------------------|
| *Barges 201' up to 249' in length &/or 40' to 54' in width | 1.5 x single rate |
| **Barges 250' up to 300' in length                         | 2 x single rate   |
| *Loaded Box Barges                                         | 1.5 x single rate |

Barge Fueling Surcharge, all barge sizes **486.10**

**Fuel Escalation**

All Standard Boat and Shift Rates escalate when the fuel price exceeds \$2.00 per gallon.  
 See the standard shifting "Fuel Escalator".

**High Water Designations**

When the Baton Rouge gauge reaches 28' (High Water status) there will be a 33.3% charge added to all rates  
 When the Carrollton gauge reaches 12' there will be an additional surcharge added to all In/Out charges for all LMR fleets



**KIRBY INLAND MARINE, LP**  
**LMR 108 Fleet Rates with Fuel Escalation**  
**June 1, 2023**

**Platts Oilgram Price Report, Product Price Assessment, U.S. Gulf Coast, Waterborne Low, Ultra Low Sulfur Diesel** **\$2.33**

**Hourly Vessel Rates**

|                     | Running<br>(Hourly Work)       | Standby<br>(No fuel/ high<br>water escalations) |
|---------------------|--------------------------------|-------------------------------------------------|
| Boats up to 2000 HP | <b>486.10</b>                  | <b>348.85</b>                                   |
| Boats up to 2700 HP | <b>624.18</b>                  | <b>438.62</b>                                   |
| Boats over 2700 HP  | <b>Negotiable Upon Request</b> |                                                 |

**Shifts or respots not shown below will be billed hourly, round trip**  
**All hourly horsepower will be billed on a 1-hour minimum basis**

| <b>Shift Rates</b>       |                                           |                                           |                                          |
|--------------------------|-------------------------------------------|-------------------------------------------|------------------------------------------|
|                          | <i>Single Rate</i><br><b>Normal River</b> | <i>*1.5 x single rate</i><br>Normal River | <i>**2 x single rate</i><br>Normal River |
| Chalmette Refining (PBF) | <b>1,087.53</b>                           | <b>1,631.30</b>                           | <b>2,175.06</b>                          |

\*\*\*There will be an additional 33.3% charge added to all rates during high water conditions\*\*\*

**Hourly Vessel Rates with High Water Surcharge**

|                     | Running - Hourly<br>(with fuel escalation)<br>High Water | Standby - Hourly<br>(no fuel escalation)<br>High Water |
|---------------------|----------------------------------------------------------|--------------------------------------------------------|
| Boats up to 2000 HP | <b>647.97</b>                                            | <b>465.02</b>                                          |
| Boats up to 2700 HP | <b>832.03</b>                                            | <b>584.68</b>                                          |
| Boats over 2700 HP  | <b>Negotiable Upon Request</b>                           |                                                        |

|                          | <i>Single Rate</i><br><b>USCG Highwater<br/>Imposed Restrictions</b> | <i>*1.5 x single rate</i><br>USCG Highwater<br>Imposed Restrictions | <i>**2 x single rate</i><br>USCG Highwater<br>Imposed Restrictions |
|--------------------------|----------------------------------------------------------------------|---------------------------------------------------------------------|--------------------------------------------------------------------|
| Chalmette Refining (PBF) | <b>1,449.68</b>                                                      | <b>2,174.52</b>                                                     | <b>2,899.36</b>                                                    |

| <b>Oversized Barge Rate Multipliers</b>                    |                          |
|------------------------------------------------------------|--------------------------|
| *Barges 201' up to 249' in length &/or 40' to 54' in width | 1.5 x single rate        |
| **Barges 250' up to 300' in length                         | 2 x single rate          |
| <b>*Loaded Box Barges</b>                                  | <b>1.5 x single rate</b> |

Barge Fueling Surcharge, all barge sizes **486.10**

**Fuel Escalation**

All Standard Boat and Shift Rates escalate when the fuel price exceeds \$2.00 per gallon.  
 See the standard shifting "Fuel Escalator".

**High Water Designations**

When the Baton Rouge gauge reaches 28' (High Water status) there will be a 33.3% charge added to all rates

When the Carrollton gauge reaches 12' there will be an additional surcharge added to all In/Out charges for all LMR fleets

**KIRBY INLAND MARINE, LP**  
**LMR River Towing**  
**Standard Rates with Fuel Escalation**  
**June 1, 2023**

Platts Oilgram Price Report, Product Price Assessment, U.S. Gulf Coast, Waterborne Low, Ultra Low Sulfur Diesel

| <b>LMR River Zones by River Mile Marker</b> |             |        |             |        |            |
|---------------------------------------------|-------------|--------|-------------|--------|------------|
| Zone 1                                      | 227.9 – 215 | Zone 4 | 182.9 – 166 | Zone 7 | 138.9–125  |
| Zone 2                                      | 214.9 - 200 | Zone 5 | 165.9 - 150 | Zone 8 | 124.9 -104 |
| Zone 3                                      | 199.9 – 183 | Zone 6 | 149.9 – 133 | Zone 9 | 103.9 – 87 |

| <b>Northbound Loads</b>                       |        |        |        |        |        |        |        |        |        |
|-----------------------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| <b>Barges up to 200' Length and 35' Width</b> |        |        |        |        |        |        |        |        |        |
|                                               | Zone 1 | Zone 2 | Zone 3 | Zone 4 | Zone 5 | Zone 6 | Zone 7 | Zone 8 | Zone 9 |
| Zone 1                                        | 1,480  | 2,096  | 2,930  | 3,254  | 3,437  | 3,793  | 4,296  | 4,599  | 4,943  |
| Zone 2                                        | 2,096  | 1,480  | 2,096  | 2,930  | 3,254  | 3,437  | 303    | 4,296  | 4,599  |
| Zone 3                                        | 2,930  | 2,096  | 1,480  | 2,096  | 2,930  | 3,254  | 3,437  | 3,793  | 4,296  |
| Zone 4                                        | 3,254  | 2,930  | 2,096  | 1,480  | 2,096  | 2,930  | 3,254  | 3,437  | 3,793  |
| Zone 5                                        | 3,437  | 3,254  | 2,930  | 2,096  | 1,480  | 2,096  | 2,930  | 3,254  | 3,437  |
| Zone 6                                        | 3,793  | 3,437  | 3,254  | 2,930  | 2,096  | 1,480  | 2,096  | 2,930  | 3,254  |
| Zone 7                                        | 4,296  | 3,793  | 3,437  | 3,254  | 2,930  | 2,096  | 1,480  | 2,096  | 2,930  |
| Zone 8                                        | 4,599  | 4,296  | 3,793  | 3,437  | 3,254  | 2,930  | 2,096  | 1,480  | 2,096  |
| Zone 9                                        | 4,943  | 4,599  | 4,296  | 3,793  | 3,437  | 3,254  | 2,930  | 2,096  | 1,480  |

**All rates listed above are based on Fleet to Fleet movements.**  
**All additional shifting to docks/facilities will be based on posted Shifting rates for respective port.**

**Oversized Barge Rate Multipliers**

- \* Barges 201' up to 249' in length and/or 40' to 54' in width
1.5 X single rate
- \*\* Barges 250' up to 300' in length
2 X single rate
- \* **Loaded Box Barges**
**1.5 X single rate**

**\*\*\*There will be an additional 33.3% charge added to all rates during high water conditions\*\*\***

**KIRBY INLAND MARINE, LP**  
**LMR River Towing**  
**Standard Rates with Fuel Escalation**  
**June 1, 2023**

Platts Oilgram Price Report, Product Price Assessment, U.S. Gulf Coast, Waterborne Low, Ultra Low Sulfur Diesel

| <b>LMR River Zones by River Mile Marker</b> |             |        |             |        |            |
|---------------------------------------------|-------------|--------|-------------|--------|------------|
| Zone 1                                      | 227.9 – 215 | Zone 4 | 182.9 – 166 | Zone 7 | 138.9–125  |
| Zone 2                                      | 214.9 - 200 | Zone 5 | 165.9 - 150 | Zone 8 | 124.9 -104 |
| Zone 3                                      | 199.9 – 183 | Zone 6 | 149.9 – 139 | Zone 9 | 103.9 – 87 |

| <b>Southbound Loads</b>                       |        |        |        |        |        |        |        |        |        |
|-----------------------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| <b>Barges up to 200' Length and 35' Width</b> |        |        |        |        |        |        |        |        |        |
|                                               | Zone 1 | Zone 2 | Zone 3 | Zone 4 | Zone 5 | Zone 6 | Zone 7 | Zone 8 | Zone 9 |
| Zone 1                                        | 1,188  | 1,565  | 2,196  | 2,523  | 2,853  | 3,181  | 3,511  | 3,870  | 4,216  |
| Zone 2                                        | 1,565  | 1,188  | 1,565  | 2,196  | 2,523  | 2,853  | 303    | 3,511  | 3,870  |
| Zone 3                                        | 2,196  | 1,565  | 1,188  | 1,565  | 2,196  | 2,523  | 2,853  | 3,181  | 3,511  |
| Zone 4                                        | 2,523  | 2,196  | 1,565  | 1,188  | 1,565  | 2,196  | 2,523  | 2,853  | 3,181  |
| Zone 5                                        | 2,853  | 2,523  | 2,196  | 1,565  | 1,188  | 1,565  | 2,196  | 2,523  | 2,853  |
| Zone 6                                        | 3,181  | 2,853  | 2,523  | 2,196  | 1,565  | 1,188  | 1,565  | 2,196  | 2,523  |
| Zone 7                                        | 3,511  | 3,181  | 2,853  | 2,523  | 2,196  | 1,565  | 1,188  | 1,565  | 2,196  |
| Zone 8                                        | 3,870  | 3,511  | 3,181  | 2,853  | 2,523  | 2,196  | 1,565  | 1,188  | 1,565  |
| Zone 9                                        | 4,216  | 3,870  | 3,511  | 3,181  | 2,853  | 2,523  | 2,196  | 1,565  | 1,188  |

All rates listed above are based on Fleet to Fleet movements.  
All additional shifting to docks/facilities will be based on posted Shifting rates for respective port.

**Oversized Barge Rate Multipliers**

- \* Barges 201' up to 249' in length and/or 40' to 54' in width 1.5 X single rate
- \*\* Barges 250' up to 300' in length 2 X single rate
- \* **Loaded Box Barges** **1.5 X single rate**

\*\*\*There will be an additional 33.3% charge added to all rates during high water conditions\*\*\*

**KIRBY INLAND MARINE, LP**  
**LMR River Towing**  
**Standard Rates with Fuel Escalation**  
**June 1, 2023**

Platts Oilgram Price Report, Product Price Assessment, U.S. Gulf Coast, Waterborne Low, Ultra Low Sulfur Diesel

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| Zone 3                                      | 199.9 – 183 | Zone 6 | 149.9 – 139 | Zone 9 | 103.9 – 87 |

| <b>Northbound Empties</b>                     |              |              |              |              |              |              |              |              |              |
|-----------------------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| <b>Barges up to 200' Length and 35' Width</b> |              |              |              |              |              |              |              |              |              |
|                                               | Zone 1       | Zone 2       | Zone 3       | Zone 4       | Zone 5       | Zone 6       | Zone 7       | Zone 8       | Zone 9       |
| Zone 1                                        | <b>1,200</b> | <b>1,745</b> | <b>2,205</b> | <b>2,533</b> | <b>2,879</b> | <b>3,211</b> | <b>3,549</b> | <b>3,705</b> | <b>3,877</b> |
| Zone 2                                        | <b>1,745</b> | <b>1,200</b> | <b>1,745</b> | <b>2,205</b> | <b>2,533</b> | <b>2,879</b> | <b>303</b>   | <b>3,549</b> | <b>3,705</b> |
| Zone 3                                        | <b>2,205</b> | <b>1,745</b> | <b>1,200</b> | <b>1,745</b> | <b>2,205</b> | <b>2,533</b> | <b>2,879</b> | <b>3,211</b> | <b>3,549</b> |
| Zone 4                                        | <b>2,533</b> | <b>2,205</b> | <b>1,745</b> | <b>1,200</b> | <b>1,745</b> | <b>2,205</b> | <b>2,533</b> | <b>2,879</b> | <b>3,211</b> |
| Zone 5                                        | <b>2,879</b> | <b>2,533</b> | <b>2,205</b> | <b>1,745</b> | <b>1,200</b> | <b>1,745</b> | <b>2,205</b> | <b>2,533</b> | <b>2,879</b> |
| Zone 6                                        | <b>3,211</b> | <b>2,879</b> | <b>2,533</b> | <b>2,205</b> | <b>1,745</b> | <b>1,200</b> | <b>1,745</b> | <b>2,205</b> | <b>2,533</b> |
| Zone 7                                        | <b>3,549</b> | <b>3,211</b> | <b>2,879</b> | <b>2,533</b> | <b>2,205</b> | <b>1,745</b> | <b>1,200</b> | <b>1,745</b> | <b>2,205</b> |
| Zone 8                                        | <b>3,705</b> | <b>3,549</b> | <b>3,211</b> | <b>2,879</b> | <b>2,533</b> | <b>2,205</b> | <b>1,745</b> | <b>1,200</b> | <b>1,745</b> |
| Zone 9                                        | <b>3,877</b> | <b>3,705</b> | <b>3,549</b> | <b>3,211</b> | <b>2,879</b> | <b>2,533</b> | <b>2,205</b> | <b>1,745</b> | <b>1,200</b> |

**All rates listed above are based on Fleet to Fleet movements.**  
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**Oversized Barge Rate Multipliers**

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**KIRBY INLAND MARINE, LP**  
**LMR River Towing**  
**Standard Rates with Fuel Escalation**  
**June 1, 2023**

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| <b>Southbound Empties</b>                     |              |              |              |              |              |              |              |              |              |
|-----------------------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| <b>Barges up to 200' Length and 35' Width</b> |              |              |              |              |              |              |              |              |              |
|                                               | Zone 1       | Zone 2       | Zone 3       | Zone 4       | Zone 5       | Zone 6       | Zone 7       | Zone 8       | Zone 9       |
| Zone 1                                        | <b>1,034</b> | <b>1,671</b> | <b>2,018</b> | <b>2,285</b> | <b>2,627</b> | <b>2,822</b> | <b>3,095</b> | <b>3,377</b> | <b>3,620</b> |
| Zone 2                                        | <b>1,671</b> | <b>1,034</b> | <b>1,671</b> | <b>2,018</b> | <b>2,285</b> | <b>2,627</b> | <b>303</b>   | <b>3,095</b> | <b>3,377</b> |
| Zone 3                                        | <b>2,018</b> | <b>1,671</b> | <b>1,034</b> | <b>1,671</b> | <b>2,018</b> | <b>2,285</b> | <b>2,627</b> | <b>2,822</b> | <b>3,095</b> |
| Zone 4                                        | <b>2,285</b> | <b>2,018</b> | <b>1,671</b> | <b>1,034</b> | <b>1,671</b> | <b>2,018</b> | <b>2,285</b> | <b>2,627</b> | <b>2,822</b> |
| Zone 5                                        | <b>2,627</b> | <b>2,285</b> | <b>2,018</b> | <b>1,671</b> | <b>1,034</b> | <b>1,671</b> | <b>2,018</b> | <b>2,285</b> | <b>2,627</b> |
| Zone 6                                        | <b>2,822</b> | <b>2,627</b> | <b>2,285</b> | <b>2,018</b> | <b>1,671</b> | <b>1,034</b> | <b>1,671</b> | <b>2,018</b> | <b>2,285</b> |
| Zone 7                                        | <b>3,095</b> | <b>2,822</b> | <b>2,627</b> | <b>2,285</b> | <b>2,018</b> | <b>1,671</b> | <b>1,034</b> | <b>1,671</b> | <b>2,018</b> |
| Zone 8                                        | <b>3,377</b> | <b>3,095</b> | <b>2,822</b> | <b>2,627</b> | <b>2,285</b> | <b>2,018</b> | <b>1,671</b> | <b>1,034</b> | <b>1,671</b> |
| Zone 9                                        | <b>3,620</b> | <b>3,377</b> | <b>3,095</b> | <b>2,822</b> | <b>2,627</b> | <b>2,285</b> | <b>2,018</b> | <b>1,671</b> | <b>1,034</b> |

**All rates listed above are based on Fleet to Fleet movements.**  
**All additional shifting to docks/facilities will be based on posted Shifting rates for respective port.**

**Oversized Barge Rate Multipliers**

- \* Barges 201' up to 249' in length and/or 40' to 54' in width 1.5 X single rate
- \*\* Barges 250' up to 300' in length 2 X single rate
- \* **Loaded Box Barges** **1.5 X single rate**

**\*\*\*There will be an additional 33.3% charge added to all rates during high water conditions\*\*\***

# Kirby Inland Marine, LP

## Fuel Escalator

Effective Date January 1, 2023

This fuel escalator applies to all rates that do not have negotiated fuel escalation clauses.  
Rate Sheets will indicate if there is a negotiated fuel escalation.

Fuel will be escalated monthly using \$2.00 as the base price.

Price will be established by the average price of fuel from the prior month.

Price will be set using Platts Oilgram Price Report, Product Price Assessments, U.S. Gulf Coast, Waterborne Low, Ultra Low Sulfur Diesel.

Escalation will be:

|                 | <u>Shifting/Hourly</u> | <u>Towing</u>  |
|-----------------|------------------------|----------------|
| \$2.00 and less | No escalation          | No escalation  |
| \$2.01 - \$2.05 | 1% escalation          | 2% escalation  |
| \$2.06 - \$2.10 | 2% escalation          | 4% escalation  |
| \$2.11 - \$2.15 | 3% escalation          | 6% escalation  |
| \$2.16 - \$2.20 | 4% escalation          | 8% escalation  |
| \$2.21 - \$2.25 | 5% escalation          | 10% escalation |
| \$2.26 - \$2.30 | 6% escalation          | 12% escalation |
| \$2.31 - \$2.35 | 7% escalation          | 14% escalation |
| \$2.36 - \$2.40 | 8% escalation          | 16% escalation |
| \$2.41 - \$2.45 | 9% escalation          | 18% escalation |
| \$2.46 - \$2.50 | 10% escalation         | 20% escalation |
| \$2.51 - \$2.55 | 11% escalation         | 22% escalation |
| \$2.56 - \$2.60 | 12% escalation         | 24% escalation |
| \$2.61 - \$2.65 | 13% escalation         | 26% escalation |
| \$2.66 - \$2.70 | 14% escalation         | 28% escalation |
| \$2.71 - \$2.75 | 15% escalation         | 30% escalation |
| \$2.76 - \$2.80 | 16% escalation         | 32% escalation |
| \$2.81 - \$2.85 | 17% escalation         | 34% escalation |
| \$2.86 - \$2.90 | 18% escalation         | 36% escalation |
| \$2.91 - \$2.95 | 19% escalation         | 38% escalation |
| \$2.96 - \$3.00 | 20% escalation         | 40% escalation |
| \$3.01 - \$3.05 | 21% escalation         | 42% escalation |
| \$3.06 - \$3.10 | 22% escalation         | 44% escalation |
| \$3.11 - \$3.15 | 23% escalation         | 46% escalation |
| \$3.16 - \$3.20 | 24% escalation         | 48% escalation |
| \$3.21 - \$3.25 | 25% escalation         | 50% escalation |
| \$3.26 - \$3.30 | 26% escalation         | 52% escalation |

|                 |                |                 |
|-----------------|----------------|-----------------|
| \$3.31 - \$3.35 | 27% escalation | 54% escalation  |
| \$3.36 - \$3.40 | 28% escalation | 56% escalation  |
| \$3.41 - \$3.45 | 29% escalation | 58% escalation  |
| \$3.46 - \$3.50 | 30% escalation | 60% escalation  |
| \$3.51 - \$3.55 | 31% escalation | 62% escalation  |
| \$3.56 - \$3.60 | 32% escalation | 64% escalation  |
| \$3.61 - \$3.65 | 33% escalation | 66% escalation  |
| \$3.66 - \$3.70 | 34% escalation | 68% escalation  |
| \$3.71 - \$3.75 | 35% escalation | 70% escalation  |
| \$3.76 - \$3.80 | 36% escalation | 72% escalation  |
| \$3.81 - \$3.85 | 37% escalation | 74% escalation  |
| \$3.86 - \$3.90 | 38% escalation | 76% escalation  |
| \$3.91 - \$3.95 | 39% escalation | 78% escalation  |
| \$3.96 - \$4.00 | 40% escalation | 80% escalation  |
| \$4.01 - \$4.05 | 41% escalation | 82% escalation  |
| \$4.06 - \$4.10 | 42% escalation | 84% escalation  |
| \$4.11 - \$4.15 | 43% escalation | 86% escalation  |
| \$4.16 - \$4.20 | 44% escalation | 88% escalation  |
| \$4.21 - \$4.25 | 45% escalation | 90% escalation  |
| \$4.26 - \$4.30 | 46% escalation | 92% escalation  |
| \$4.31 - \$4.35 | 47% escalation | 94% escalation  |
| \$4.36 - \$4.40 | 48% escalation | 96% escalation  |
| \$4.41 - \$4.45 | 49% escalation | 98% escalation  |
| \$4.46 - \$4.50 | 50% escalation | 100% escalation |
| \$4.51 - \$4.55 | 51% escalation | 102% escalation |
| \$4.56 - \$4.60 | 52% escalation | 104% escalation |
| \$4.61 - \$4.65 | 53% escalation | 106% escalation |
| \$4.66 - \$4.70 | 54% escalation | 108% escalation |
| \$4.71 - \$4.75 | 55% escalation | 110% escalation |
| \$4.76 - \$4.80 | 56% escalation | 112% escalation |

\$299.13 per hour boat rate at \$2.12 fuel

$\$299.13 \times 1.03\% = \$308.10$

*Note: Escalation rates will continue as fuel prices increase.*