

Kirby Barge Fleeting Rates				November 1, 2021	
Barge Designations					
Regulation → denotes any/all Standard 195'x35' barges, 200'x35' barges, and other smaller barges.					
Non-Regulation → denotes any/all barges OVER 200' in length and/or OVER 35' in width					
All IN & OUT Charges will be billed at the posted/escalated hourly rate for the respective fleeting location.					
The Corpus Fleet rates are per the direction of the Port of Corpus Christi Port Commission.					
Fleet	Barge designation	Daily Rate All Barges	In/Out Assist	High Water Rate	In/Out High Water**
TEXAS					
All Corpus Fleet	Regulation	\$160	\$447.76	n/a	n/a
	Non-Regulation	\$239	\$447.76	n/a	n/a
Seadrift	Regulation	\$165	\$447.76	n/a	n/a
	Non-regulation	\$246	\$447.76	n/a	n/a
Freeport	Regulation	\$144	\$330.95	n/a	n/a
	Non-Regulation	\$179	\$330.95	n/a	n/a
Texas City	Regulation	\$133	\$322.16	n/a	n/a
	Non-Regulation	\$168	\$322.16	n/a	n/a
Houston/Channelview	Regulation	\$136	\$313.38	n/a	n/a
	Non-Regulation	\$204	\$313.38	n/a	n/a
Baytown	Regulation	\$151	\$313.38	n/a	n/a
	Non-Regulation	\$208	\$313.38	n/a	n/a
Bolivar Terminal	Regulation	\$133	n/a	n/a	n/a
	Non-Regulation	\$168	n/a	n/a	n/a
Port Arthur	Regulation	\$110	\$66.00	n/a	n/a
	Non-Regulation	\$144	\$66.00	n/a	n/a
Beaumont	Regulation	\$151	\$368.50	n/a	n/a
	Non-Regulation	\$208	\$368.50	n/a	n/a
LOUISIANA					
Black Lake Fleet	Reg-Dry Cargo	\$95	n/a	n/a	n/a
	Regulation	\$100	n/a	n/a	n/a
	Non-Regulation	\$130	n/a	n/a	n/a
Baton Rouge (231 LM)	Regulation	\$133	\$453.27	\$152	\$604.20
	Non-Regulation	\$168	\$453.27	\$190	\$604.20
Baton Rouge (225 LM)	Regulation	\$133	\$453.27	\$152	\$604.20
	Non-Regulation	\$168	\$453.27	\$190	\$604.20
Plaquemine (210 LM)	Regulation	\$133	\$453.27	\$152	\$604.20
	Non-Regulation	\$168	\$453.27	\$190	\$604.20
Geismar (186 LM)	Regulation	\$133	\$453.27	\$152	\$604.20
	Non-Regulation	\$168	\$453.27	\$190	\$604.20
Taft (127 LM)	Regulation	\$133	\$453.27	\$152	\$604.20
	Non-Regulation	\$168	\$453.27	\$190	\$604.20
Harahan (108 LM)	Regulation	\$133	\$453.27	\$152	\$604.20
	Non-Regulation	\$168	\$453.27	\$190	\$604.20
Institute (West Va.)	Regulations	\$133	\$302.50	\$152	\$302.50
	Non-Regulation	\$168	\$302.50	\$190	\$302.50
High Water Designations					
In West Virginia, High Water fleeting rates will go into effect when the South Side Bridge on the Kanawha River water level reaches 11'.					
HIGH WATER - When the Baton Rouge gauge reaches 28' (High Water status) there will be a 33 1/3% surcharge on all rates on the LMR due to a reduction of tow sizes and fleeting capacity as per the Mississippi River Crisis Action Plan.					
**EXTREME HIGH WATER - When the Carrollton gauge reaches 12' (Extreme High Water) an additional surcharge will be added to all In/Out charges for all LMR fleets, which is a result of the additional HP requirements as mandated by the USCG in 33 CFR § 165.803.					
**Extreme High Water Surcharge					\$200

KIRBY INLAND MARINE, LP
Kirby Institute WV Rates with Fuel Escalation
November 1, 2021

Hourly Vessel Rates

	Running (Hourly Work)
Boats up to 1000 Horsepower	<u>275.00</u>
Boats up to 2000 Horsepower	290.15
Boats up to 2700 Horsepower	350.00

Shifts or respots not shown below will be billed hourly, round trip
All hourly horsepower will be billed on a 1-hour minimum basis

Any tug assists required as a result of high water will be for the customer's account

Barge Fueling Surcharge, all barge sizes **275.00**

Fuel Escalation

No fuel escalation utilized for this area at this time.

BLACK LAKE FLEETING SERVICE
Lake Charles Area Standard Rates

November 1, 2021

Martin Energy Services posted Off Rd ULSD fuel price average of prior month plus lube
 Current FSC based on previous months fuel/lube purchases

\$3.43
 31%

Shift Rates	
All shift rates are based on to/from the BLF Fleet which is located in Zone 3	
ZONE 1 Gulf Coast to Cameron Calcasieu (CA) 218 to 229 Cameron Loop (CP) Calcasieu East Fork (EF)	1,847.10
Zone 2 North of Cameron Calcasieu (CA) 229 to 237	740.15
Zone 3 Includes the fleets BLF and Devall Includes Bollinger down to the LNG Plant Calcasieu (CA) 237 to 242 Gulf West Intracoastal Canal (CW) 241 to 245 Industrial Canal (ID) Docks	378.59
Zone 4 Bollinger to Bayou d'Inde (BD) 0 - 4.1 Calcasieu (CA) 242 to 250	753.25
Zone 5 Axiall Calcasieu Coon Island (CACN)	910.45
Zone 6 Everything north of Zone 5, up to the I-10 bridge Calcasieu (CA) 250 to 254 Calcasieu Clooney Island (CACL)	1,061.10
Zone 7 Calcasieu (CA) 254.3 and above (Everything above I-10 bridge)	Hourly

Railroad Bridge & I-10	1,165.90
Bayou d'Inde	3,006.45
North Saltwater Barrier	2,325.25
Lake Arthur/Jennings	7,322.90
Mermentau River Intersection	3,497.70
Gibbstown	2,030.50

Light boat charge 75% of shift rates	
Standby rates per hour with engines running:	317.90
Standby rates per hour with engines not running:	256.00
Boat charge per hour if no shift rates apply:	317.90
On-Tow/Off-Tow charge per hour (1 hour minimum)	317.90
Box barges (loaded) will be charged 1.5x the shift rate	
Barges over 200' in length or over 35' in width will be charged 1.5x the shift rate	
Barges over 250' in length but less than 320' will be charged 2x the shift rate	
Call for rates not included in this rate sheet for fleetting and shifting	

DAILY FLEET RATES		
	MARSEC I	MARSEC II
Regulation-Dry Cargo	95	95
Regulation-Tank	100	100
Non-Regulation	130	130

TOW BUILDING/STANDBY RATES
\$75.00 for barges not currently fleetted or being dropped in the fleet and the linehaul barges that are continuing on the voyage that are in the same fleet more than 4 hours but less than 18 hours.

MISCELLANEOUS CHARGES	
Trash - Each Bag	10
Oversize Trash (larger than bag)	15

KIRBY INLAND MARINE, LP
LMR 231 Fleet Rates with Fuel Escalation
November 1, 2021

Platts Oilgram Price Report, Product Price Assessment, U.S. Gulf Coast, **\$2.46**
 Waterborne Low, Ultra Low Sulfur Diesel

Hourly Vessel Rates

	Running (Hourly Work)	Standby (No fuel/ high water escalations)
Boats up to 2000 HP	453.27	316.42
Boats up to 2700 HP	582.03	397.84
Boats over 2700 HP	Negotiable Upon Request	

Shifts or respots not shown below will be billed hourly, round trip
All hourly horsepower will be billed on a 1-hour minimum basis

There will be an additional 33.333% charge added to all rates during high water conditions

Shift Rates			
	<i>Single rate</i> Normal River	<i>*1.5 x single rate</i> Normal River	<i>**2 x single rate</i> Normal River
TT Barge 237	715.34	1,073.01	1,430.68
Exxon Baton Rouge Placid Port Allen ITC Port Allen	352.32	528.48	704.64
Kirby 225 (Redeye) Fleet	817.78	1,226.67	1,635.56

	<i>Single rate</i> USCG Highwater Imposed Restrictions	<i>*1.5 x single rate</i> Highwater	<i>**2 x single rate</i> Highwater
TT Barge 237	953.55	1,430.33	1,907.10
Exxon Baton Rouge Placid Port Allen ITC Port Allen	469.64	704.46	939.28
Kirby 225 (Redeye) Fleet	1,090.10	1,635.15	2,180.20

Oversized Barge Rate Multipliers	
*Barges 201' up to 249' in length &/or 40' to 54' in width	1.5 x single rate
**Barges 250' up to 300' in length	2 x single rate
*Loaded Box Barges	1.5 x single rate

Barge Fueling Surcharge, all barge sizes **316.42**

Fuel Escalation

All Standard Boat and Shift Rates escalate when the fuel price exceeds \$2.00 per gallon.
 See the standard shifting "Fuel Escalator".

High Water Designations

When the Baton Rouge gauge reaches 28' (High Water status) there will be a 33 1/3% charge added to all rates

When the Carrolton gauge reaches 12' there will be an additional surcharge added to all In/Out charges for all LMR fleets

KIRBY INLAND MARINE, LP
LMR 225 Fleet Rates with Fuel Escalation
November 1, 2021

Platts Oilgram Price Report, Product Price Assessment, U.S. Gulf Coast,
 Waterborne Low, Ultra Low Sulfur Diesel **\$2.46**

Hourly Vessel Rates

	Running (Hourly Work)	Standby (No fuel/ high water escalations)
Boats up to 2000 HP	<u>453.27</u>	<u>316.42</u>
Boats up to 2700 HP	582.03	397.84
Boats over 2700 HP	Negotiable Upon Request	

Shifts or respots not shown below will be billed hourly, round trip
 All hourly horsepower will be billed on a 1-hour minimum basis

There will be an additional 33.333% charge added to all rates during high water conditions

Shift Rates			
	<i>Single rate</i> Normal River	<i>*1.5 x single rate</i> Normal River	<i>**2 x single rate</i> Normal River
TT 237	1,000.68	1,501.02	2,001.36
Kirby 231 Fleet			
Exxon Baton Rouge	817.78	1,226.67	1,635.56
Placid Port Allen			
ITC Port Allen			
Port Allen Locks	647.02	970.53	1,294.04
Vopak-Upper Dock	444.75	667.13	889.50
Vopak-Lower Dock	1,153.39	1,730.09	2,306.78

	<i>Single rate</i> USCG Highwater Imposed Restrictions	<i>*1.5 x single rate</i> Highwater	<i>**2 x single rate</i> Highwater
TT 237	1,333.91	2,000.87	2,667.82
Kirby 231 Fleet			
Exxon Baton Rouge	1,090.10	1,635.15	2,180.20
Placid Port Allen			
ITC Port Allen			
Port Allen Locks	862.48	1,293.72	1,724.96
Vopak-Upper Dock	592.85	889.28	1,185.70
Vopak-Lower Dock	1,537.47	2,306.21	3,074.94

Oversized Barge Rate Multipliers	
*Barges 201' up to 249' in length &/or 40' to 54' in width	1.5 x single rate
**Barges 250' up to 300' in length	2 x single rate
*Loaded Box Barges	1.5 x single rate

Barge Fueling Surcharge, all barge sizes **316.42**

Fuel Escalation

All Standard Boat and Shift Rates escalate when the fuel price exceeds \$2.00 per gallon.
 See the standard shifting "Fuel Escalator".

High Water Designations

When the Baton Rouge gauge reaches 28' (High Water status) there will be a 33 1/3% charge added to all rates

When the Carrollton gauge reaches 12' there will be an additional surcharge added to all In/Out charges for all LMR fleets

KIRBY INLAND MARINE, LP
LMR 186 (Geismar Fleet) Rates with Fuel Escalation

November 1, 2021

Platts Oilgram Price Report, Product Price Assessment, U.S. Gulf Coast,
 Waterborne Low, Ultra Low Sulfur Diesel **\$2.46**

Hourly Vessel Rates

	Running (Hourly Work)	Standby (No fuel/ high water escalations)
Boats up to 2000 HP	453.27	316.42
Boats up to 2700 HP	582.03	397.84
Boats over 2700 HP	Negotiable Upon Request	

Shifts or respots not shown below will be billed hourly, round trip
All hourly horsepower will be billed on a 1-hour minimum basis

*****There will be an additional 33.333% charge added to all rates during high water conditions****

Shift Rates			
	<i>Single Rate</i> Normal River	<i>*1.5 x single rate</i> Normal River	<i>**2 x single rate</i> Normal River
Total / GE			
Williams Olefins	387.71	581.57	775.42
PCS			
Shell Tebone / Enlink			
Hexion			
Kinder Morgan			
BASF / IMTT	464.95	697.43	929.90
Shell Chemical			
TT Barge			

	<i>Single Rate</i> USCG Highwater Restrictions	<i>*1.5 x single rate</i> USCG Highwater Restrictions	<i>**2 x single rate</i> USCG Highwater Restrictions
Total / GE			
Williams Olefins	516.82	775.23	1,033.64
PCS			
Shell Tebone / Enlink			
Hexion			
Kinder Morgan			
BASF / IMTT	619.78	929.67	1,239.56
Shell Chemical			
TT Barge			

Oversized Barge Rate Multipliers	
*Barges 201' up to 249' in length &/or 40' to 54' in width	1.5 x single rate
**Barges 250' up to 300' in length	2 x single rate
*Loaded Box Barges	1.5 x single rate

Barge Fueling Surcharge, all barge sizes **316.42**

Fuel Escalation

All Standard Boat and Shift Rates escalate when the fuel price exceeds \$2.00 per gallon.
 See the standard shifting "Fuel Escalator".

High Water Designations

When the Baton Rouge gauge reaches 28' (High Water status) there will be a 33 1/3% charge added to all rates

When the Carrollton gauge reaches 12' there will be an additional surcharge added to all In/Out charges for all LMR fleets

KIRBY INLAND MARINE, LP
LMR 127 Fleet Rates with Fuel Escalation
November 1, 2021

Platts Oilgram Price Report, Product Price Assessment, U.S. Gulf Coast,
 Waterborne Low, Ultra Low Sulfur Diesel **\$2.46**

Hourly Vessel Rates

	Running (Hourly Work)	Standby (No fuel/ high water escalations)
Boats up to 2000 HP	453.27	316.42
Boats up to 2700 HP	582.03	397.84
Boats over 2700 HP	Negotiable Upon Request	

Shifts or respots not shown below will be billed hourly, round trip
All hourly horsepower will be billed on a 1-hour minimum basis

There will be an additional 33.333% charge added to all rates during high water conditions

Shift Rates			
	<i>Single rate</i> Normal River	<i>*1.5 x single rate</i> Normal River	<i>**2 x single rate</i> Normal River
Vopak	468.85	703.28	937.70
Shell Norco / Shell West	563.96	845.94	1,127.92
Valero St Charles			
James Marine Hahnville	612.67	919.01	1,225.34

	<i>Single rate</i> USCG Highwater Restrictions	<i>*1.5 x single rate</i> USCG Highwater Restrictions	<i>**2 x single rate</i> USCG Highwater Restrictions
Vopak	624.98	937.47	1,249.96
Shell Norco / Shell West	751.76	1,127.64	1,503.52
Valero St Charles			
James Marine Hahnville	816.69	1,225.04	1,633.38

Oversized Barge Rate Multipliers	
*Barges 201' up to 249' in length &/or 40' to 54' in width	1.5 x single rate
**Barges 250' up to 300' in length	2 x single rate
*Loaded Box Barges	1.5 x single rate

Barge Fueling Surcharge, all barge sizes **316.42**

Fuel Escalation

All Standard Boat and Shift Rates escalate when the fuel price exceeds \$2.00 per gallon.
 See the standard shifting "Fuel Escalator".

High Water Designations

When the Baton Rouge gauge reaches 28' (High Water status) there will be a 33 1/3% charge added to all rates

When the Carrollton gauge reaches 12' there will be an additional surcharge added to all In/Out charges for all LMR fleets

KIRBY INLAND MARINE, LP
LMR 108 Fleet Rates with Fuel Escalation
November 1, 2021

Platts Oilgram Price Report, Product Price Assessment, U.S. Gulf Coast, Waterborne Low, Ultra Low Sulfur Diesel **\$2.46**

Hourly Vessel Rates

	Running (Hourly Work)	Standby (No fuel/ high water escalations)
Boats up to 2000 HP	453.27	316.42
Boats up to 2700 HP	582.03	397.84
Boats over 2700 HP	Negotiable Upon Request	

Shifts or respots not shown below will be billed hourly, round trip
All hourly horsepower will be billed on a 1-hour minimum basis

There will be an additional 33.333% charge added to all rates during high water conditions

Shift Rates			
	<i>Single Rate</i> Normal River	<i>*1.5 x single rate</i> Normal River	<i>**2 x single rate</i> Normal River
Chalmette Refining (PBF)	1,014.08	1,521.12	2,028.16
	<i>Single Rate</i> USCG High Water Restrictions	<i>*1.5 x single rate</i> USCG High Water Restrictions	<i>**2 x single rate</i> USCG High Water Restrictions
Chalmette Refining (PBF)	1,351.77	2,027.66	2,703.54

Oversized Barge Rate Multipliers	
*Barges 201' up to 249' in length &/or 40' to 54' in width	1.5 x single rate
**Barges 250' up to 300' in length	2 x single rate
* Loaded Box Barges	1.5 x single rate

Barge Fueling Surcharge, all barge sizes **316.42**

Fuel Escalation

All Standard Boat and Shift Rates escalate when the fuel price exceeds \$2.00 per gallon.
 See the standard shifting "Fuel Escalator".

High Water Designations

When the Baton Rouge gauge reaches 28' (High Water status) there will be a 33 1/3% charge
 added to all rates

When the Carrollton gauge reaches 12' there will be an additional surcharge added to all In/Out
 charges for all LMR fleets

KIRBY INLAND MARINE, LP
LMR River Towing
Standard Rates with Fuel Escalation
November 1, 2021

Platts Oilgram Price Report, Product Price Assessment, U.S. Gulf Coast, Waterborne Low, Ultra Low Sulfur Diesel

LMR River Zones by River Mile Marker					
Zone 1	227.9 – 215	Zone 4	182.9 – 166	Zone 7	138.9–125
Zone 2	214.9 - 200	Zone 5	165.9 - 150	Zone 8	124.9 -104
Zone 3	199.9 – 183	Zone 6	149.9 – 139	Zone 9	103.9 – 87

Northbound Loads									
Barges up to 200' Length and 35' Width									
	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5	Zone 6	Zone 7	Zone 8	Zone 9
Zone 1	1,412	2,002	2,797	3,107	3,282	3,622	4,102	4,391	4,720
Zone 2	2,002	1,412	2,002	2,797	3,107	3,282	3,622	4,102	4,391
Zone 3	2,797	2,002	1,412	2,002	2,797	3,107	3,282	3,622	4,102
Zone 4	3,107	2,797	2,002	1,412	2,002	2,797	3,107	3,282	3,622
Zone 5	3,282	3,107	2,797	2,002	1,412	2,002	2,797	3,107	3,282
Zone 6	3,622	3,282	3,107	2,797	2,002	1,412	2,002	2,797	3,107
Zone 7	4,102	3,622	3,282	3,107	2,797	2,002	1,412	2,002	2,797
Zone 8	4,391	4,102	3,622	3,282	3,107	2,797	2,002	1,412	2,002
Zone 9	4,720	4,391	4,102	3,622	3,282	3,107	2,797	2,002	1,412

All rates listed above are based on Fleet to Fleet movements.
All additional shifting to docks/facilities will be based on posted Shifting rates for respective port.

Oversized Barge Rate Multipliers

- * Barges 201' up to 249' in length and/or 40' to 54' in width 1.5 X single rate
- ** Barges 250' up to 300' in length 2 X single rate
- * **Loaded Box Barges** **1.5 X single rate**

*****There will be an additional 33.333% charge added to all rates during high water conditions*****

KIRBY INLAND MARINE, LP
LMR River Towing
Standard Rates with Fuel Escalation
November 1, 2021

Platts Oilgram Price Report, Product Price Assessment, U.S. Gulf Coast, Waterborne Low, Ultra Low Sulfur Diesel

LMR River Zones by River Mile Marker					
Zone 1	227.9 – 215	Zone 4	182.9 – 166	Zone 7	138.9 – 125
Zone 2	214.9 - 200	Zone 5	165.9 - 150	Zone 8	124.9 - 104
Zone 3	199.9 – 183	Zone 6	149.9 – 139	Zone 9	103.9 – 87

Southbound Loads									
Barges up to 200' Length and 35' Width									
	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5	Zone 6	Zone 7	Zone 8	Zone 9
Zone 1	1,134	1,494	2,096	2,408	2,724	3,037	3,353	3,695	4,025
Zone 2	1,494	1,134	1,494	2,096	2,408	2,724	3,037	3,353	3,695
Zone 3	2,096	1,494	1,134	1,494	2,096	2,408	2,724	3,037	3,353
Zone 4	2,408	2,096	1,494	1,134	1,494	2,096	2,408	2,724	3,037
Zone 5	2,724	2,408	2,096	1,494	1,134	1,494	2,096	2,408	2,724
Zone 6	3,037	2,724	2,408	2,096	1,494	1,134	1,494	2,096	2,408
Zone 7	3,353	3,037	2,724	2,408	2,096	1,494	1,134	1,494	2,096
Zone 8	3,695	3,353	3,037	2,724	2,408	2,096	1,494	1,134	1,494
Zone 9	4,025	3,695	3,353	3,037	2,724	2,408	2,096	1,494	1,134

All rates listed above are based on Fleet to Fleet movements.
All additional shifting to docks/facilities will be based on posted Shifting rates for respective port.

Oversized Barge Rate Multipliers

- * Barges 201' up to 249' in length and/or 40' to 54' in width 1.5 X single rate
- ** Barges 250' up to 300' in length 2 X single rate
- * **Loaded Box Barges** **1.5 X single rate**

There will be an additional 33.333% charge added to all rates during high water conditions

KIRBY INLAND MARINE, LP
LMR River Towing
Standard Rates with Fuel Escalation
November 1, 2021

Platts Oilgram Price Report, Product Price Assessment, U.S. Gulf Coast, Waterborne Low, Ultra Low Sulfur Diesel

LMR River Zones by River Mile Marker					
Zone 1	227.9 – 215	Zone 4	182.9 – 166	Zone 7	138.9–125
Zone 2	214.9 - 200	Zone 5	165.9 - 150	Zone 8	124.9 -104
Zone 3	199.9 – 183	Zone 6	149.9 – 139	Zone 9	103.9 – 87

Northbound Empties									
Barges up to 200' Length and 35' Width									
	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5	Zone 6	Zone 7	Zone 8	Zone 9
Zone 1	1,146	1,667	2,105	2,418	2,748	3,066	3,389	3,538	3,702
Zone 2	1,667	1,146	1,667	2,105	2,418	2,748	3,066	3,389	3,538
Zone 3	2,105	1,667	1,146	1,667	2,105	2,418	2,748	3,066	3,389
Zone 4	2,418	2,105	1,667	1,146	1,667	2,105	2,418	2,748	3,066
Zone 5	2,748	2,418	2,105	1,667	1,146	1,667	2,105	2,418	2,748
Zone 6	3,066	2,748	2,418	2,105	1,667	1,146	1,667	2,105	2,418
Zone 7	3,389	3,066	2,748	2,418	2,105	1,667	1,146	1,667	2,105
Zone 8	3,538	3,389	3,066	2,748	2,418	2,105	1,667	1,146	1,667
Zone 9	3,702	3,538	3,389	3,066	2,748	2,418	2,105	1,667	1,146

All rates listed above are based on Fleet to Fleet movements.
All additional shifting to docks/facilities will be based on posted Shifting rates for respective port.

Oversized Barge Rate Multipliers

- * Barges 201' up to 249' in length and/or 40' to 54' in width 1.5 X single rate
- ** Barges 250' up to 300' in length 2 X single rate
- * **Loaded Box Barges** **1.5 X single rate**

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KIRBY INLAND MARINE, LP
LMR River Towing
Standard Rates with Fuel Escalation
November 1, 2021

Platts Oilgram Price Report, Product Price Assessment, U.S. Gulf Coast, Waterborne Low, Ultra Low Sulfur Diesel

LMR River Zones by River Mile Marker					
Zone 1	227.9 – 215	Zone 4	182.9 – 166	Zone 7	138.9–125
Zone 2	214.9 - 200	Zone 5	165.9 - 150	Zone 8	124.9 -104
Zone 3	199.9 – 183	Zone 6	149.9 – 139	Zone 9	103.9 – 87

Southbound Empties									
Barges up to 200' Length and 35' Width									
	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5	Zone 6	Zone 7	Zone 8	Zone 9
Zone 1	988	1,596	1,926	2,182	2,508	2,694	2,956	3,224	3,456
Zone 2	1,596	988	1,596	1,926	2,182	2,508	2,694	2,956	3,224
Zone 3	1,926	1,596	988	1,596	1,926	2,182	2,508	2,694	2,956
Zone 4	2,182	1,926	1,596	988	1,596	1,926	2,182	2,508	2,694
Zone 5	2,508	2,182	1,926	1,596	988	1,596	1,926	2,182	2,508
Zone 6	2,694	2,508	2,182	1,926	1,596	988	1,596	1,926	2,182
Zone 7	2,956	2,694	2,508	2,182	1,926	1,596	988	1,596	1,926
Zone 8	3,224	2,956	2,694	2,508	2,182	1,926	1,596	988	1,596
Zone 9	3,456	3,224	2,956	2,694	2,508	2,182	1,926	1,596	988

All rates listed above are based on Fleet to Fleet movements.
All additional shifting to docks/facilities will be based on posted Shifting rates for respective port.

Oversized Barge Rate Multipliers

- * Barges 201' up to 249' in length and/or 40' to 54' in width 1.5 X single rate
- ** Barges 250' up to 300' in length 2 X single rate
- * **Loaded Box Barges** **1.5 X single rate**

*****There will be an additional 33.333% charge added to all rates during high water conditions*****

Kirby Inland Marine, LP

Fuel Escalator

Effective Date January 1, 2020

This fuel escalator applies to all rates that do not have negotiated fuel escalation clauses.
Rate Sheets will indicate if there is a negotiated fuel escalation.

Fuel will be escalated monthly using \$2.00 as the base price.

Price will be established by the average price of fuel from the prior month.

Price will be set using Platts Oilgram Price Report, Product Price Assessments, U.S. Gulf Coast, Waterborne Low, Ultra Low Sulfur Diesel.

Escalation will be:

	<u>Shifting/Hourly</u>	<u>Towing</u>
\$2.00 and less	No escalation	No escalation
\$2.01 - \$2.05	1% escalation	2% escalation
\$2.06 - \$2.10	2% escalation	4% escalation
\$2.11 - \$2.15	3% escalation	6% escalation
\$2.16 - \$2.20	4% escalation	8% escalation
\$2.21 - \$2.25	5% escalation	10% escalation
\$2.26 - \$2.30	6% escalation	12% escalation
\$2.31 - \$2.35	7% escalation	14% escalation
\$2.36 - \$2.40	8% escalation	16% escalation
\$2.41 - \$2.45	9% escalation	18% escalation
\$2.46 - \$2.50	10% escalation	20% escalation
\$2.51 - \$2.55	11% escalation	22% escalation
\$2.56 - \$2.60	12% escalation	24% escalation
\$2.61 - \$2.65	13% escalation	26% escalation
\$2.66 - \$2.70	14% escalation	28% escalation
\$2.71 - \$2.75	15% escalation	30% escalation
\$2.76 - \$2.80	16% escalation	32% escalation
\$2.81 - \$2.85	17% escalation	34% escalation
\$2.86 - \$2.90	18% escalation	36% escalation
\$2.91 - \$2.95	19% escalation	38% escalation
\$2.96 - \$3.00	20% escalation	40% escalation
\$3.01 - \$3.05	21% escalation	42% escalation
\$3.06 - \$3.10	22% escalation	44% escalation
\$3.11 - \$3.15	23% escalation	46% escalation
\$3.16 - \$3.20	24% escalation	48% escalation
\$3.21 - \$3.25	25% escalation	50% escalation
\$3.26 - \$3.30	26% escalation	52% escalation

\$3.31 - \$3.35	27% escalation	54% escalation
\$3.36 - \$3.40	28% escalation	56% escalation
\$3.41 - \$3.45	29% escalation	58% escalation
\$3.46 - \$3.50	30% escalation	60% escalation
\$3.51 - \$3.55	31% escalation	62% escalation
\$3.56 - \$3.60	32% escalation	64% escalation
\$3.61 - \$3.65	33% escalation	66% escalation
\$3.66 - \$3.70	34% escalation	68% escalation
\$3.71 - \$3.75	35% escalation	70% escalation
\$3.76 - \$3.80	36% escalation	72% escalation
\$3.81 - \$3.85	37% escalation	74% escalation
\$3.86 - \$3.90	38% escalation	76% escalation
\$3.91 - \$3.95	39% escalation	78% escalation
\$3.96 - \$4.00	40% escalation	80% escalation
\$4.01 - \$4.05	41% escalation	82% escalation
\$4.06 - \$4.10	42% escalation	84% escalation
\$4.11 - \$4.15	43% escalation	86% escalation
\$4.16 - \$4.20	44% escalation	88% escalation
\$4.21 - \$4.25	45% escalation	90% escalation
\$4.26 - \$4.30	46% escalation	92% escalation
\$4.31 - \$4.35	47% escalation	94% escalation
\$4.36 - \$4.40	48% escalation	96% escalation
\$4.41 - \$4.45	49% escalation	98% escalation
\$4.46 - \$4.50	50% escalation	100% escalation
\$4.51 - \$4.55	51% escalation	102% escalation
\$4.56 - \$4.60	52% escalation	104% escalation
\$4.61 - \$4.65	53% escalation	106% escalation
\$4.66 - \$4.70	54% escalation	108% escalation
\$4.71 - \$4.75	55% escalation	110% escalation
\$4.76 - \$4.80	56% escalation	112% escalation

\$284.89 per hour boat rate at \$2.12 fuel

$\$284.89 \times 1.03\% = \293.44

Note: Escalation rates will continue as fuel prices increase.