

Kirby Inland Marine, LP - GICW Towing Rates

1-Nov-21

Standard Rates

Platt's Oilgram Price Report, Product Price Assessment, ULSD USGC
Waterborne Low

\$2.46

	Baton Rouge		Bolivar		Houston		New Orleans	
	Load	Empty	Load	Empty	Load	Empty	Load	Empty
Baton Rouge			10049	7510	11623	8818		
Bolivar/Texas City	10049	7510			2200	1978	11172	8472
Houston	11623	8818	2200	1978			12510	9405
Lake Charles (Devalls)	7428	5610	4011	3604	5852	4942	8425	6279
Port Arthur (1000' Cut)	8635	6494	2457	2245	3897	3529	9593	7265
Beaumont	9997	7855	3818	3607	5258	4888		
Freeport			2240	2012	4007	3499		
Point Comfort			6442	5829	8548	7619		
Seadrift (Kirby Flt)			6582	6111	8826	8123		
Victoria			7286	6699	9386	8658		
Corpus Christi			7677	6470	9862	8459		
Ingleside			7677	6470	9862	8459		
Harlingen			14430	11578	16362	13224		
Brownsville			14430	11578	16362	13224		

	Port Arthur		Bolivar		Freeport		Corpus Christi	
	Load	Empty	Load	Empty	Load	Empty	Load	Empty
Lake Charles (Devalls)	2254	2142						
Texas City			1463	1272	2240	2012	7677	6470
Chocolate Bayou					2240	2012		
Freeport							5709	4654
Seadrift (Kirby Flt)							3598	3216

Rates shown above are based upon regulation barges escalated using Platt's Waterborne ULSD USGC Low previous month average. (\$2.00 fuel base*)

The rates will be 1.5x the posted rates for barges over 200' in length or 35' in width.

The rates will be 2x the posted rates for barges 250' to 300' in length.

Towage will be assessed with 1.5x base rates for all box loads.

Morgan City assists will be \$250 per barge when the gauge exceeds 3'.

Bayou Sorrel Lock & Port Allen Lock assists will be \$250 for each location per barge.

Lock Delays and Uncontrollable navigable delays (channel closures, etc.) will be assessed with a pro-rated standby fee in excess of 6 hours free time.

Dedicated vessels utilized on non-harbor/intercoastal movements will be billed hourly and will be escalated utilizing the towing fuel escalator.

Any origins/destinations not shown above can have rates provided upon request.

All rates listed above are based on fleet to fleet movements.

All additional shifting to docks/facilities will be based on posted shifting rates for respective port.

*Fuel Escalation

All standard towing rates escalate when the price of fuel exceeds \$2.00 per gallon.

See the "Fuel Escalator"

Kirby Inland Marine, LP

Fuel Escalator

Effective Date January 01, 2020

This fuel escalator applies to all rates that do not have negotiated fuel escalation clauses.
Rate Sheets will indicate if there is a negotiated fuel escalation.

Fuel will be escalated monthly using \$2.00 as the base price.

Price will be established by the average price of fuel from the prior month.

Price will be set using Platts Oilgram Price Report, Product Price Assessment, U.S. Gulf Coast, Waterborne Low, Ultra Low Sulfur Diesel.

Escalation will be:

	<u>Shifting/Hourly</u>	<u>Towing</u>
\$2.00 and less	No escalation	No escalation
\$2.01 - \$2.05	1% escalation	2% escalation
\$2.06 - \$2.10	2% escalation	4% escalation
\$2.11 - \$2.15	3% escalation	6% escalation
\$2.16 - \$2.20	4% escalation	8% escalation
\$2.21 - \$2.25	5% escalation	10% escalation
\$2.26 - \$2.30	6% escalation	12% escalation
\$2.31 - \$2.35	7% escalation	14% escalation
\$2.36 - \$2.40	8% escalation	16% escalation
\$2.41 - \$2.45	9% escalation	18% escalation
\$2.46 - \$2.50	10% escalation	20% escalation
\$2.51 - \$2.55	11% escalation	22% escalation
\$2.56 - \$2.60	12% escalation	24% escalation
\$2.61 - \$2.65	13% escalation	26% escalation
\$2.66 - \$2.70	14% escalation	28% escalation
\$2.71 - \$2.75	15% escalation	30% escalation
\$2.76 - \$2.80	16% escalation	32% escalation
\$2.81 - \$2.85	17% escalation	34% escalation
\$2.86 - \$2.90	18% escalation	36% escalation
\$2.91 - \$2.95	19% escalation	38% escalation
\$2.96 - \$3.00	20% escalation	40% escalation
\$3.01 - \$3.05	21% escalation	42% escalation
\$3.06 - \$3.10	22% escalation	44% escalation
\$3.11 - \$3.15	23% escalation	46% escalation
\$3.16 - \$3.20	24% escalation	48% escalation
\$3.21 - \$3.25	25% escalation	50% escalation
\$3.26 - \$3.30	26% escalation	52% escalation

\$3.31 - \$3.35	27% escalation	54% escalation
\$3.36 - \$3.40	28% escalation	56% escalation
\$3.41 - \$3.45	29% escalation	58% escalation
\$3.46 - \$3.50	30% escalation	60% escalation
\$3.51 - \$3.55	31% escalation	62% escalation
\$3.56 - \$3.60	32% escalation	64% escalation
\$3.61 - \$3.65	33% escalation	66% escalation
\$3.66 - \$3.70	34% escalation	68% escalation
\$3.71 - \$3.75	35% escalation	70% escalation
\$3.76 - \$3.80	36% escalation	72% escalation
\$3.81 - \$3.85	37% escalation	74% escalation
\$3.86 - \$3.90	38% escalation	76% escalation
\$3.91 - \$3.95	39% escalation	78% escalation
\$3.96 - \$4.00	40% escalation	80% escalation
\$4.01 - \$4.05	41% escalation	82% escalation
\$4.06 - \$4.10	42% escalation	84% escalation
\$4.11 - \$4.15	43% escalation	86% escalation
\$4.16 - \$4.20	44% escalation	88% escalation
\$4.21 - \$4.25	45% escalation	90% escalation
\$4.26 - \$4.30	46% escalation	92% escalation
\$4.31 - \$4.35	47% escalation	94% escalation
\$4.36 - \$4.40	48% escalation	96% escalation
\$4.41 - \$4.45	49% escalation	98% escalation
\$4.46 - \$4.50	50% escalation	100% escalation
\$4.51 - \$4.55	51% escalation	102% escalation
\$4.56 - \$4.60	52% escalation	104% escalation
\$4.61 - \$4.65	53% escalation	106% escalation
\$4.66 - \$4.70	54% escalation	108% escalation
\$4.71 - \$4.75	55% escalation	110% escalation
\$4.76 - \$4.80	56% escalation	112% escalation

\$284.89 per hour boat rate at \$2.12 fuel

$\$284.89 \times 1.03\% = \293.44

Note: Escalation rates will continue as fuel prices increase.